



# Gift of Adoption

F U N D

## *Annual Report*

Fiscal Year 2019

July 1, 2018 - June 30, 2019



Siana (also cover), Adopted from Colombia in 2019 by Jessica of Bourbonnais, IL

## Dear Friends,

When introducing Gift of Adoption to others, we often lead with, "It's a good idea."

Gift of Adoption is a good idea because it is relevant—addressing the staggeringly large needs of 138 million orphaned children around the world and 250,000 in the United States who are growing up alone. It's a good idea because each child adopted has immediate and lasting access to both the basic necessities and enriching possibilities of life, simply by virtue of becoming a regular part of a loving family.

Our mission delivery model smartly complements and works in partnership with industry professionals—attorneys, agencies, social workers, policy makers, and advocacy groups—to further our shared goal of permanent families for all children, everywhere.

Our mission is both practical and scalable in an "Occam's razor" way to complex problem-solving, where the simplest solution is most likely the right one. Gift of Adoption final funds grants simply remove adoption costs as a barrier to adoption.

And, most importantly, our mission engages each of us in a new industry of philanthropy and volunteerism—one where **you don't have to adopt to give a child a family.**

This year, together with the support of organizations like Horizon Therapeutics, community groups such as the American Legion Child Welfare Foundation, members of our Investor and National Boards, and our 23-strong chapter network, we made it possible for 441 children to be united with permanent families.

These members of our shared community join with you and the families we serve to make a profound and lasting difference in the lives of children, together. Simply put, we're better together.

On the cover of this report you see 3-year-old Siana together with her mother and grandfather at a family wedding. Siana was born in Colombia and abandoned at the hospital at 3 months old. Through adoption, Siana is now able to thrive in a family where goofing around with cousins is a common occurrence (as pictured to the left).

For all the children we've reached this year who are now in a better place, together with their new families, we extend our gratitude. Thank you for working together with us to actualize this good idea. An idea that brings us together to make things better.

With gratitude,

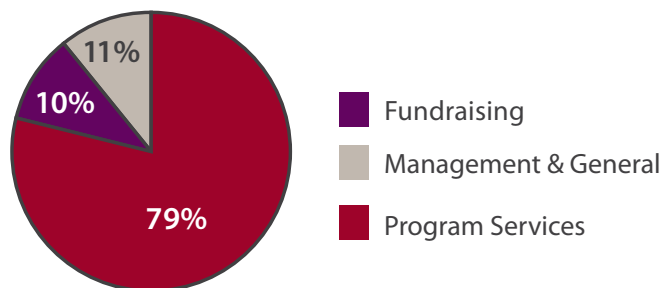
Meg Gibson Revord  
National Board President

Pam Devereux  
Chief Executive Officer



# STATEMENT OF FINANCIAL POSITION

June 30, 2019



ASSETS	
Cash	\$1,041,619
Investments	317,387
Contributions receivable	606,229
Prepaid expenses	10,394
Other assets	500
<b>Total Assets</b>	<b>\$1,976,129</b>

LIABILITIES	
Grants payable	\$457,498
Accounts payable	11,757
Accrued expenses	32,936
Deferred revenue	7,429
<b>Total liabilities</b>	<b>\$509,620</b>

NET ASSETS	
Unrestricted	\$639,780
Temporarily restricted	826,729
<b>Total net assets</b>	<b>1,466,509</b>
<b>Total liabilities and net assets</b>	<b>\$1,976,129</b>

SUPPORT AND REVENUE	
Contributions	\$1,314,296
Special events revenue	1,550,280
Special events expense	(495,081)
In-kind donations	7,151
Program service fees	31,945
Investment return	23,390
<b>Total support and revenue</b>	<b>\$2,431,981</b>

EXPENSES	
Program	\$1,587,693
Management and General	216,648
Fundraising	206,316
<b>Total expenses</b>	<b>\$2,010,657</b>

CHANGE IN NET ASSETS	
Net assets:	
Beginning of year	\$1,045,185
<b>End of year</b>	<b>\$1,466,509</b>

**Gift of Adoption provides grants to complete the adoptions of vulnerable children—giving them permanent families and a chance to thrive.**



Linia (far left) & Via (far right), Adopted from Haiti by Jacob & Kindra of Colton, WA

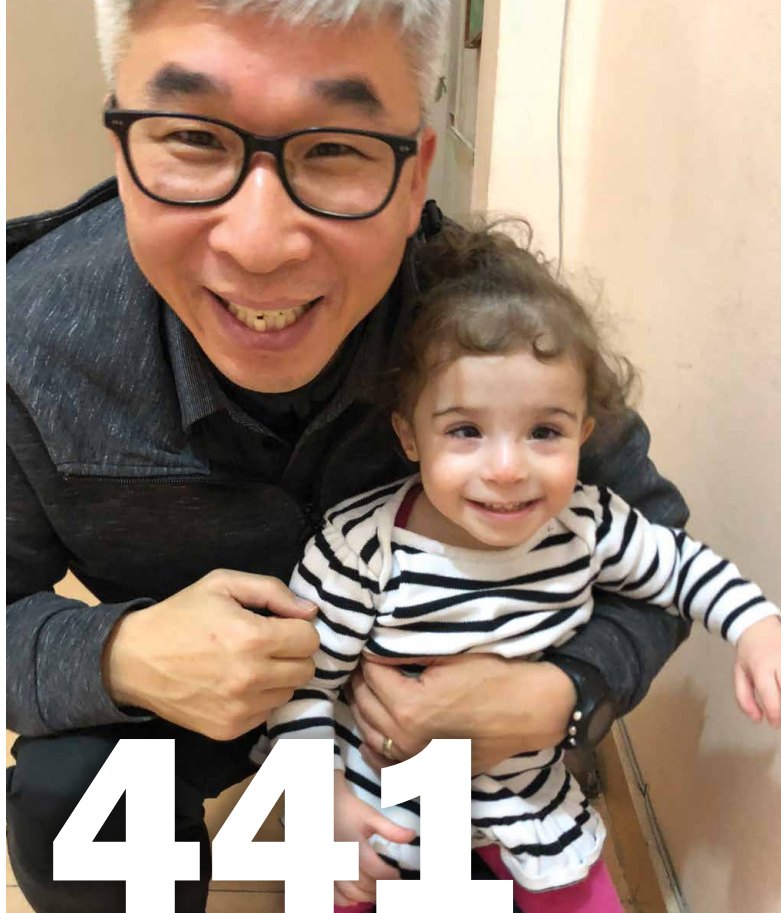


Average Grant Amount  
**\$3,749**



**\$1,257,183**

Total Amount of Grant Awards



**441**

Number of Children Adopted



Domestic  
**50%**  
International  
**50%**

Types of Adoptions Facilitated



U.S.A.  
Bulgaria  
Chile  
China  
Colombia  
Congo  
Costa Rica  
Georgia  
Haiti  
Honduras  
Japan  
Kyrgyzstan  
India  
Latvia  
Liberia  
Mexico

Nepal  
Nigeria  
Peru  
Philippines  
Sierra Leone  
South Africa  
South Korea  
Thailand  
Ukraine  
Vietnam

**26**

Number of countries served by grants





**33%**

Grants that helped children  
with serious medical conditions



**19%**

Grants uniting or preserving  
biological siblings in the same family



**26%**

Grants that kept children from entering  
or aging out of foster care



**18%**

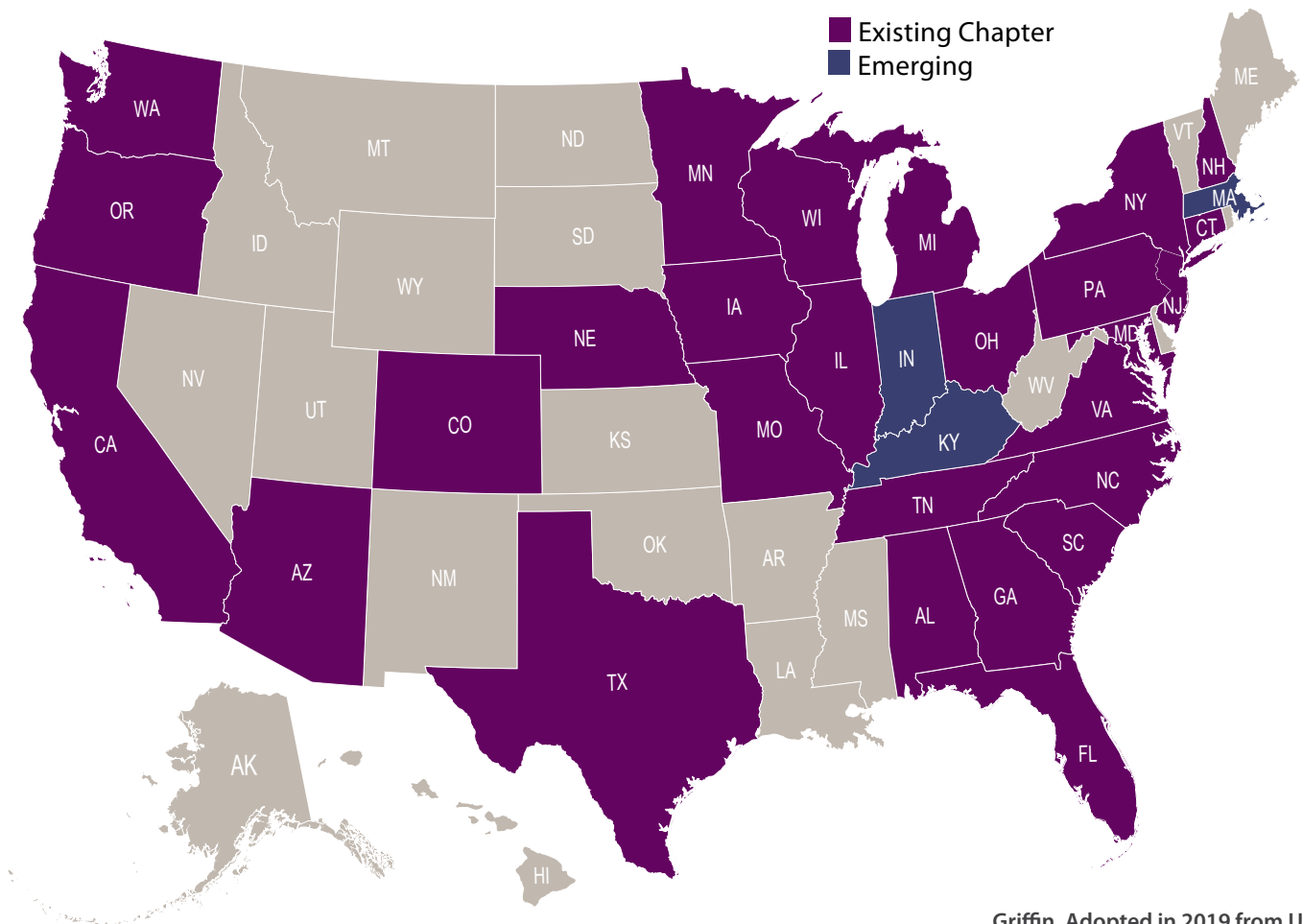
Grants that prevented a child from aging  
out of an international orphanage



# CHAPTERS

For more information visit  
[giftofadoption.org/get-engaged](https://giftofadoption.org/get-engaged)

The Gift of Adoption network grew to 23 chapters with the additions of Alabama and Missouri in FY19.



Griffin, Adopted in 2019 from U.S.A.  
by Christopher & Caitlin of Manchester, CT



THROUGH JUNE 30, 2019,  
**GIFT OF ADOPTION HAS AWARDED**  
**\$8.5 MILLION** IN GRANTS  
TO GIVE **2,933** CHILDREN  
**PERMANENT FAMILIES.**



Elsie,  
Adopted from U.S.A. in 2019 by  
Ann Maria & David of Lisburn, GA



# #RAREis Adoption Fund

For more information visit  
[giftofadoption.org/horizon](http://giftofadoption.org/horizon)

The #RAREis Adoption Fund was created by Horizon Therapeutics to further their commitment to the Rare Disease Community. The #RAREis Adoption Fund supports Gift of Adoption's mission to provide financial assistance to complete the final steps of adoption of at-risk children. 10% of Gift of Adoption's grants help children with rare diseases come home for the treatment they need and the love of a forever family. Horizon's \$150,000 gift will complete the adoptions of 30 children battling rare diseases over the next three years.



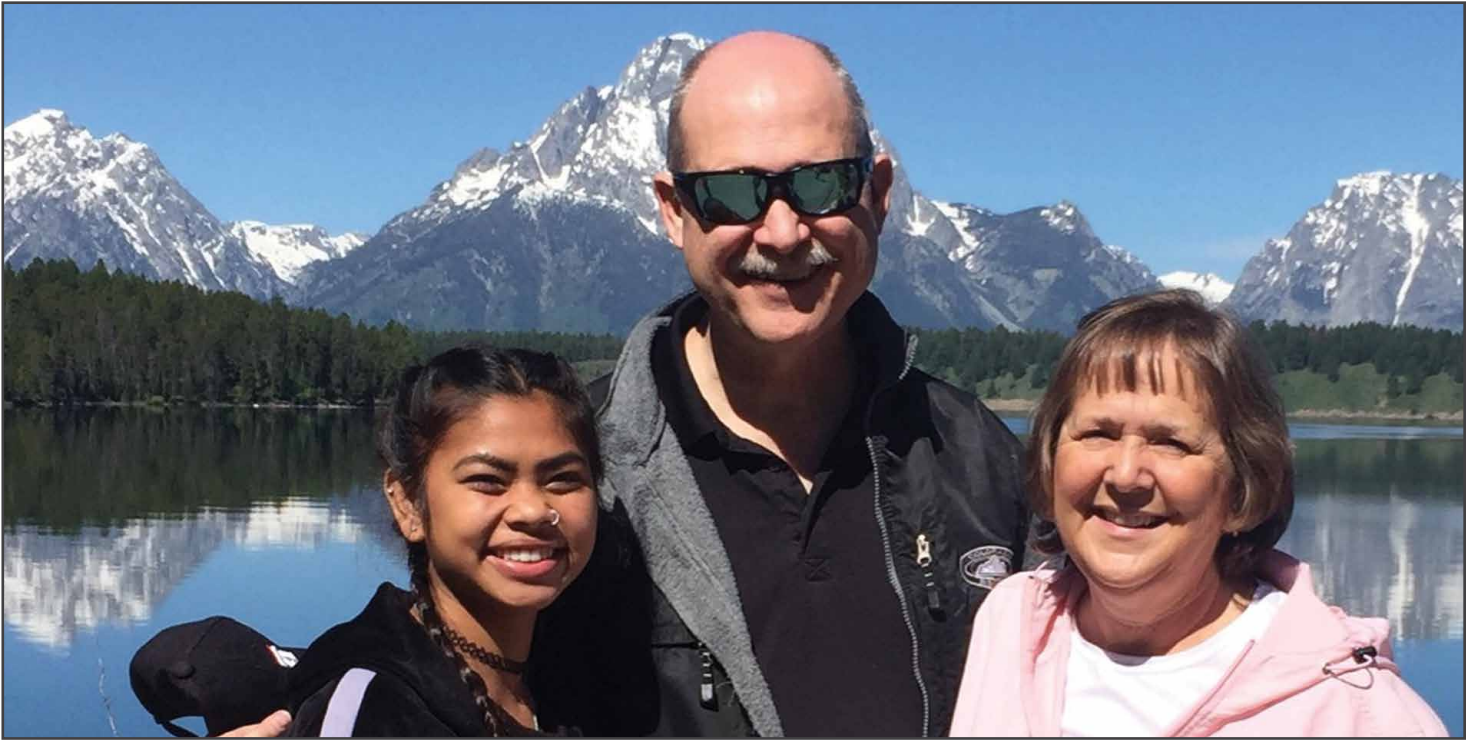
Qian Zhi Xin, Adopted in 2019  
from China by Alicia of Castle Pines, CO with  
assistance from the #RAREis Adoption Fund



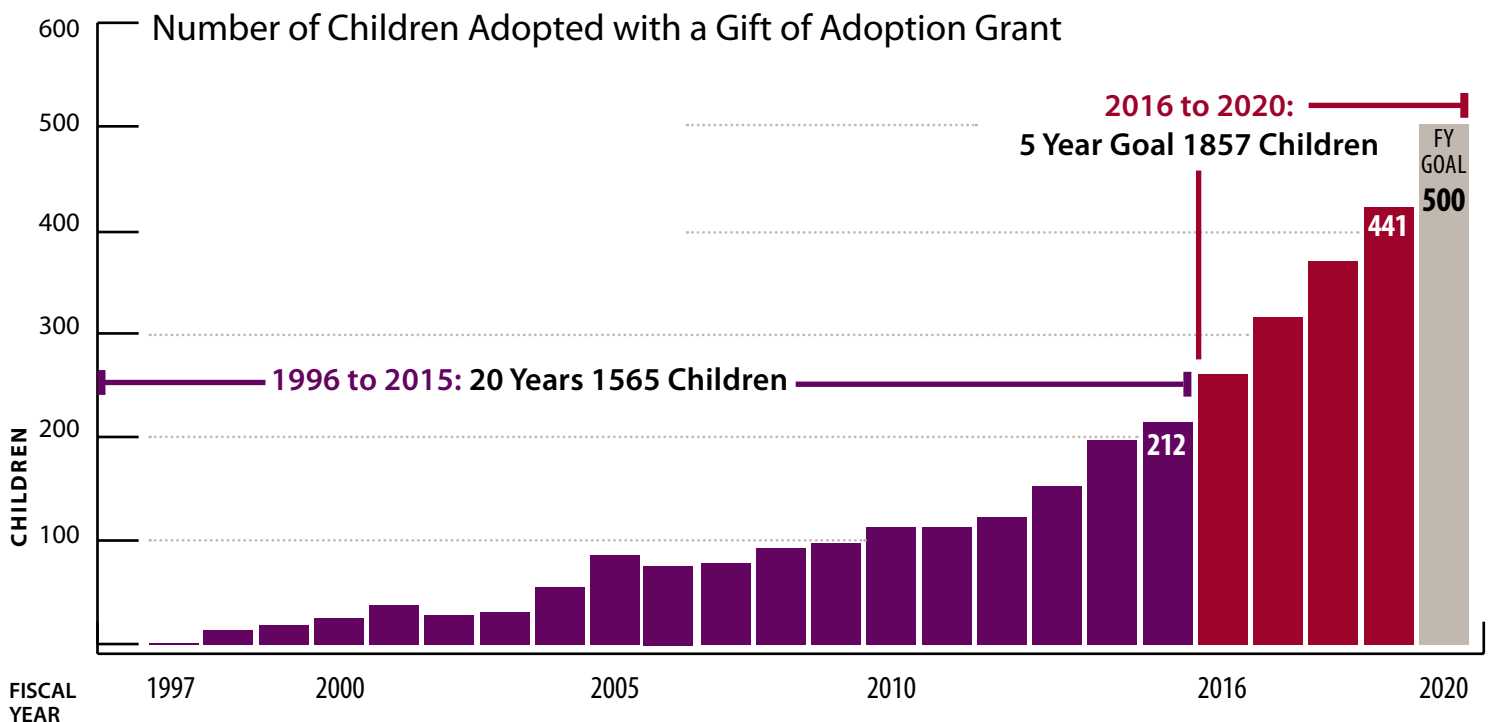


# 2020 VISION: Double our Impact over 5 years

In 2016, we launched the “500 in 5 Growth Campaign” to raise \$1.375 million to invest in our growth strategies and to fund a portion of the resulting grant growth each year. Through November 1, 2019, 34 generous individuals have helped us reach 92% of that funding goal (see page 12).



Sima, Adopted in 2019 from Nepal by Margaret & Timothy of St. Cloud, FL





# CHAPTER BOARDS

All Board rosters reflect membership as of November 1, 2019.

\*Recognized by CCAI as an Angel in Adoption.

For more information about volunteering  
or to see our upcoming events, visit

[giftofadoption.org](http://giftofadoption.org)



Michigan Chapter - 2018 Stair Climb

## ALABAMA

Nicholas Gaston  
Juston Lee  
Scott Powell  
Louis Rizzo  
Eddie Robinson  
Sherri Spikes  
Jacob Vettters  
Jake Wallace

## ARIZONA

Melissa Ahearn-Lange  
Karen Jarvis  
Darlene Keller  
Cynthia Ledbetter  
Sarah Matz  
Amy Stewart  
Robert VadeBonCouer  
Jennifer Weaver  
Katherine Zimmerman

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Jeffrey Baker  
David Cohen  
Kieran Crean  
Darryl Grant  
Jacqueline Johnson  
Alex Kolar  
Colleen Varley  
Sam Wijesekera

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Damon Davis  
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Darnell Drummond  
Carey Palmquist  
Marjorie Powell  
Bill Williams  
Ashley Wilson

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Kathy Shields  
Lauren Stokes  
Matthew Stokes  
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Darlene Mayhak  
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Matthew Pearson  
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Jane Day Rich  
Mandra Ryan

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Eric Kudzinski\*  
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Michael Malatin  
Loreen Spencer\*  
Jeanne Tate\*

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David Fontaine  
Todd Harlicka  
Doug Munster  
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Kecia Tomlin  
Kevin Umstead  
James Wright III  
Marc Zolar

## ILLINOIS

Roberta Borst  
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Darlene Calvert  
Mimi Clark  
Kate Gibbons  
Tyler Hough  
David Knight  
Ngozi Okorafor  
Kimberly K. Porter  
Hannah Ripkey  
Scott Rofstad  
Mike Sands  
Allison Shaffron  
Matt Smith  
Monica Thompson  
Michael Webber



## **MICHIGAN**

David Adler  
James Berkemeier  
Alex Dudick  
Erica Foster  
Clarence Gleeson  
Jennifer Jennings  
Nathan Lundsten  
Michael Nowlin  
Michele Oliveto-Hill  
Jaqueline Porter  
Marissa Wiesen

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Eric Hoffman  
Tom Murphy  
Pam Simons

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Susan Jones  
Elizabeth Jourdan  
Marian Reineke  
Cristy Skolfield  
Candace Todt  
Christine Wheeland

## **NEBRASKA & IOWA**

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Bailey Knudtson  
Ryan Kunhart  
Jill Perkins  
Benjamin Shepard

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Shannon Buskey  
James Goodrich  
Lori Key

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Michael Herman  
Cheryl Kaeser  
Tulsi Modi  
Christopher Ohmacht  
Jeff Ramson  
Paul Reed

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Sandra Henderson  
Jimmie Irby  
James Lawlor  
David Lukas  
Colleen Saunders-Chukwu

## **OR / COLUMBIA RIVER**

Tony Ande  
Amanda Howard  
Joseph Jakubek  
Gary Stachlowski\*  
Lana Stachlowski\*  
Matt Thorp

## **PENNSYLVANIA**

Alana Galvin  
Gloria Krotec  
Laura Stember

## **TENNESSEE**

Seth Alexander  
Tiffany Gardner  
Chelsea Johnson  
Donovan Manley  
Brandon Wiley

## **TEXAS**

Jamal Allen  
Mastin Bailey  
Connie Bell  
Micky Chatman  
Elisabeth Corona  
Lynn Crow  
Nathan Dolson  
Amber Dossey  
Erica Engle  
Susan Fennema  
Michael Fleming  
Stephanie Graber  
Mark Gwosdz  
Raegan Herbert  
Kimberly Koss  
Adolfo Kunz  
Jeremy Morton  
Adam Pfeil  
Andrea Pritchett  
Scott Puccinelli  
Ricardo Reyes  
Christina Smith  
Jason Tucker  
Angele White

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Olawunmi Bakare  
Missy Britan  
Lilly Ghahremani  
Scott Sears

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Gregory Banks  
Jim Bauman  
Cheryl Green  
Steve Hayes\*  
Julie Halverson  
Deb Holtorf\*  
Cathy James  
Jeff Krygiel\*  
Lola Lawal  
Christine Loyola  
Olivia Peters  
Elizabeth Prestine  
Dawn Ripkey  
Scott Ripkey  
John Teevan



California Chapter - 2019 Supporting the Adoption Journey Event



# INVESTOR BOARD AND CAMPAIGN DONORS

## INVESTOR BOARD AND 500 IN 5 GROWTH CAMPAIGN DONORS

Gift of Adoption recognizes the donors who are helping to fund our "500 in 5" vision of serving 500 children annually by 2020. Investor Board members donate \$2,500 annually for three years to fund core operations. Growth Campaign donors fund grants for one to ten children annually for three years, allowing us to serve 20% more children each year while building the infrastructure and chapter network to serve 500 children annually.

\* 500 in 5 Growth Campaign Donor

**Bold indicates those funding grants to help two or more children annually.**

Anonymous

Ann Airey

Sol and Angela Bahng

**Cyn Barrette**

Bhavana Bartholf\*

Jim Bauman and Candace Moore\*

Charles and Kim Bernard\*

Robert and Maureen Bland\*

Dan and Karen Brennan\*

**Daniel and Meghan Burns\***

Chris and Petey Butler

**James and Judith Callan\***

**Kath M. Carter**

Stephen and Kim Chipman

Michael and Julie Conway\*

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Ed and Carrie del Hierro

Pam Devereux and John Brassil\*

Greg Didomenico\*

Alexander T. Dike and Siobhan S. Flynn

Joseph and Gloria DiMario

Jack and Andrea Downing

Greg Ewald\*

Luke and Lucy Fletcher

Randi Friedman\*

Jeff and Joanne Gerth\*

Dan and Kate Gibbons

Anne Gross

William and Christine Guthrie

Alison Gutterman

Gary and Laura Hill

Debbie Hogate

House of Huckleberry

Tim and Nancy Hoying\*

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**Ben and Maureen Ivory\***

Amanda Jacobowski

Jeremiah James and Katherine Bliss

Tatia Jones

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**Gerry and Sharon Komlofske\***

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**Glen Mangold\***

Corinne and Bill McClintic\*

Kevin and Lynn McDonald

Keith and Judy McNiff

Michelle McVey

Ed Mulligan

**Dan and Tiffany Neely\***

Ben and Elizabeth O'Connor

Christopher and Linda Ohmacht

Michael and Suzanne Parks

Michele Straite Perlman

Richard Porter and Lydia Marti

ArLynn Presser

Jeffrey S. Ramson

**Meg Gibson Revord and Mike Revord\***

Jim and Laura Roth\*

Patrick and Lydia Ryan

Robert and Louise Sanborn\*

**Andrew and Megan Sandquist\***

Mike and Sheba Sands

Michele Seidl and Neil Shubin

**Linda Simon and family\***

Mark and Mary Sliwowski

Stephanie Shelley and Ronald White\*

**Abby and Mike Smerklo\***

Andrew Thomas Smith

Michael Uzer and Leslie Smith

Tom and Janet Southall\*

Gary and Lana Stachlowski

Matthew Steinmetz

**Greg and Cynthia Stemler\***

**Timothy and Suzanne Sullivan**

Vernon and Christa Sumwalt

**Ralph and Eileen Swett Foundation\***

Brian and Elizabeth Tenner

John and Mary Tilson\*

**Jim and Jill Vint\***

Wedner Family Foundation

**Susan and Tom Wenzel, in memory of Jim and Betty Garner\***

Melissa and Timothy Wichman\*

Sam Wijesekera

Steven Williams and Yvette Morrison

**Lucy Wyka\***

Hye Yu

Allyson and Richard Zak\*

Renato and Gina Zanichelli

Parker, Gemma, Jack and Marianna

In Memoriam: Peter S. Gutrich



2019 Gather for the Gift



# THANK YOU



## *CORPORATE SPONSORS (\$5000+)*

ACN Global Reach Charities	HYPR Brands
Advocate Commercial Real Estate Advisors	ITW
Alight Solutions	The Janus Henderson Foundation
Alvarez & Marsal Capital	Johnson & Johnson
American Family Insurance	Jones Day
Ankura	Kirkland & Ellis LLP
Big Mike's Steakhouse	Madison Dearborn Partners
BMO Wealth Management	Merrill Lynch
Brown Gibbons Lang & Company	Microsoft
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CIBC Bank USA	Northern Trust
Corrum Capital Management LLC	Pinnacle Automotive Hospitality
Designs 4 Dignity	Plante Moran
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EY	Sixthman, LTD
FedEx	U.S. Bank Private Wealth Management
FS Food Group	ValueAct Capital
Google AdWords	Vonage
The Grainger Foundation	Winston & Strawn LLP
Horizon Therapeutics	



2019 Gather for the Gift

## *FAMILY AND COMMUNITY FOUNDATIONS (\$2500+)*

American Legion Child Welfare Foundation, Inc.	Mammel Family Foundation
Anonymous	Mangone Foundation
Bennett Thrasher Foundation	Meed Foundation Inc.
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Brett and Kelly Wimberley Family Fund	Montei Foundation
Church of the Eleven 22	Moritz Family Foundation of The Columbus Foundation
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George O'Brien and Joseph Linberg Charitable Foundation	Spurlino Foundation
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Hillsborough County Bar Foundation	Thunderbirds Charities
Innovating Worthy Projects Foundation	Triad Foundation
Jack and Dorothy Byrne Foundation, Inc.	Valerye McCarthy Charitable Foundation
John & Carol Walter Family Foundation, Inc.	William and Ruth Scott Family Foundation
Kastory Family Foundation	Wilton Brands Community Fund
Kathleen Morrison Charitable Foundation	Zocchi Family Foundation
Keller Foundation	
Lightning Foundation	

# DONORS CONTINUED

## LIFETIME GIVING

Gift of Adoption recognizes those whose support over the lifetime of the organization has helped 5 or more children come home.\* Thank You!

### 100+ CHILDREN

Mr. Tim Swett and Ms. Suzanne Burke  
Mr. and Mrs. James Callan  
Ralph and Eileen Swett Foundation  
Gene and Lucy Wyka

### 10+ CHILDREN

Anonymous  
Barrette Family Fund  
Mr. and Mrs. Matthew Bartholf  
Mr. and Mrs. Robert Bland



Ohio Chapter - 2019 Trivia Night

### 50+ CHILDREN

Horizon Therapeutics USA, Inc.  
Mr. and Mrs. Gerry Komlofske  
The Mangone Foundation  
The Monte Foundation  
Mr. and Mrs. Dan Neely  
Mr. and Mrs. Mike Revord

### 20+ CHILDREN

Mr. James Bauman and Ms. Candace Moore  
Kath Carter  
Emerson Charitable Trust  
Ms. Pam Devereux and Mr. John Brassil  
The Keller Foundation  
Kirkland & Ellis LLP  
Mr. and Mrs. Jeff Krygiel  
The Lightning Foundation  
Mr. Glen Mangold  
Microsoft Matching Gifts Program  
Networked Insights  
Mr. and Mrs. Robert Sanborn  
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Mrs. Linda Simon  
Mr. and Mrs. Gary Stachlowski  
Mr. and Mrs. Timothy Sullivan  
Mr. and Mrs. Greg Stemler  
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John & Carol Walter Family Foundation Inc  
Mr. and Mrs. Jim Vint  
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Brown Gibbons Lang & Company LLC  
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Church of Eleven 22  
Corrum Capital Management LLC  
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Kastory Family Foundation  
Mr. and Mrs. Keith McNiff  
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Onnie Leach Smith  
The Susan A and Donald P Babson  
Charitable Foundation  
Tech Data Corporation  
Mr. and Mrs. John Tilson  
TradeForecaster Global Markets LLC  
The Triad Foundation  
Mr. and Mrs. Richard Zak

### 5+ CHILDREN

Ms. Ann Airey  
Alight Solutions  
American Legion Child Welfare  
Foundation Inc Anonymous  
Associated Bank  
Mr. and Mrs. Bud Bach  
Mr. and Mrs. Sol Bahng  
Mr. and Mrs. Brian Balusek  
Mr. and Mrs. Randy Benz  
Mr. and Mrs. Stewart Bertron  
Mr. Jerry James and Ms. Katherine Bliss  
BMO Wealth Management  
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Mr. and Mrs. Dan Brennan  
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Cameron Schrier Family Fund  
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Mr. and Mrs. John Furlan  
George Lucas Family Foundation  
Mr. and Mrs. Jeff Gerth  
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Mr. Frank Salathe Jr. and Ms. Lisa Kieres  
Mr. and Mrs. Jack Salzwedel  
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Mr. Robert Sweeney III  
Dr. Michael Uzer and Ms. Leslie Smith  
ValueAct Capital Management LLP  
Mrs. Elizabeth Van Horn  
Ms. Paula Van Ness  
Mr. and Mrs. Timothy Wichman  
William and Ruth Scott Family Foundation  
Wilton Brands Community Fund  
Wintrust  
Wirtz Corporation  
Mr. and Mrs. Renato Zanichelli

\*Active donors as of 2015.



## FRIEND OF THE FUND

Individuals who pledge \$1,000 annually for three years to fund core operations.

Stephan and Maria Baird	Cynthia Ledbetter
Amy Carbone	Dr. and Mrs. Chris Parker
Jennie Carey	Andrea Pritchett
Brian and Joanne Casper	Matt and Katie Smith
Courtney Glass	Monica and Kevin Thompson
Mark Gwosdz	Brent Tollison
Michael and Joanne Johnson	Paula Van Ness
Karissa and Brent Leaman	



Alabama Chapter - 2019 80's Prom Night

## NATIONAL BOARD OF GOVERNORS

Andrea Armstrong	Timothy Hoying
Bhavana Bartholf	Glen Mangold, Treasurer
Charles Bernard	Corinne McClintic
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Greg Ewald	Meg Gibson Revord*, President

Andrew Sandquist	Jim Vint, Vice President
Stefanie Shelley	Ashley Walter
Tom Southall, Secretary	Cindy Warner
Sanjay Thirumalai	Melissa Wichman
John Tilson	Kelly West

### EMERITUS

Joseph DiMario  
Gary Stachlowski\*  
Tim Swett

### FOUNDERS

Gene Wyka\*  
Lucy Wyka\*

\* Recognized by CCAI as an Angel in Adoption.

National Board of Governors roster includes those who served on the Board in FY19 and those who joined in FY20 prior to October 1, 2019.

## CHIEF EXECUTIVE OFFICER

Pam Devereux



Danna,  
Adopted in 2019  
from Colombia  
by Micaiah & Brian  
of Scottsboro, AL

Charity Navigator rating  
89.6 out of 100



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Kyra,  
Adopted in 2019 from U.S.A.  
by Sakena & Ricardo of  
Pittsburgh, PA



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877-905-2367  
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