

Annual Report

Fiscal Year 2018 July 1, 2017 - June 30, 2018

Dear Friends

his year we celebrate the milestone of reaching a child-a-day with the gift of a family. Every day for 365 days a child moved from vulnerability to a place of stability, loving care, and hope.

The power of a day for a child who is adopted is expressed beautifully in the 1959 hit by Rock N' Roll Hall of Fame inductee, Dinah Washington:

> "What a difference a day makes Twenty-four little hours Brought the sun and the flowers Where there used to be rain"

Our grants unite children with families who will help them navigate rain, but also, bring the sun and the flowers. We see this in the hallowed cover photo of Lynlee as she's readying to blow out her very first birthday candle. And, we see this in the inside photo of Lynlee, at 3¹/₂, posing on the front porch for her family's 2018 Christmas card. Her mom shares, "No doubt she made this face to get a laugh. Lynlee is a character who has brought a new sense of silly into our home."

We are all richer for having seen Lynlee happily being herself! That is the impact of Gift of Adoption. For Lynlee, and each of the 365 children we've reached this year, now have the foundation that makes it possible for them, day in and day out, to grow up becoming themselves through childhoods that belong to them.

Thank you for being a difference maker in these children's lives. Continuing the song,

> "What a difference a day made ... and the difference is you."

To listen, visit youtu.be/OmBxVfQTuvl

With gratitude,

Meg Gibson Revord National Board President

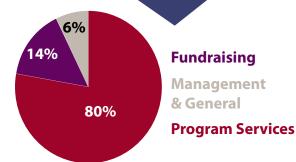
Pam Devereux

Chief Executive Officer

Lynlee, 2018 (also cover). Adopted from U.S.A. Grant Awarded 2015 to Holly & Derek of Spring Hill, FL

Statement of Financial Position

June 30, 2018



Stephen, Charles & Chris, Adopted from Uganda Grant Awarded 2016 to Lauren & Kevin of Denver, CO



ASSETS		SUPPORT AND REVENUE	
Cash	\$665,404	Contributions	\$980,026
Investments	244,121	Special events revenue	1,364,766
Pledges and contributions receivabl	e 630,669	Special events expense	(515,402)
Prepaid expenses	3,539	In-kind donations	8,710
Property and equipment, net	2,843	Program service fees	26,564
Other assets	500	Realized and unrealized gain (loss) on investn	
Total Assets	\$1,547,076	Interest, dividends and capital gain distribution	ons 12,767
		Net assets released from restrictions	0
LIABILITIES		Total support and revenue	\$1,881,221
Grants payable	\$425,185		
Accounts Payable	40,224	EXPENSES	
Accrued expenses	14,572	Program	\$1,379,264
Deferred revenue	21,910	Management and General	116,217
Total liabilities	\$501,891	Fundraising	236,242
		Total expenses	\$1,731,723
NET ASSETS			
Unrestricted	\$387,516	CHANGE IN NET ASSETS	
Temporarily restricted	657,669	Net assets:	
Total net assets	1,045,185	Beginning of year	\$895,687
Total liabilities and net assets	\$1,547,076	End of year	\$1,045,185

Gift of Adoption is a volunteer-driven charity that provides grants to complete the adoptions of vulnerable children – giving them a permanent family and the chance to thrive. **Total Amount of Grant Awards**

\$1,036,658

Average Grant Amount \$3,702





Number of countries served by grants

Contraction of the

Albania Armenia **Burundi Bulgaria** China Colombia Congo **Costa Rica** Ethiopia Ghana Guyana Haiti **Hong Kong** India Jamaica Latvia Nicaragua Nigeria Poland Romania Sierra Leone South Africa Uganda Ukraine Vietnam

Grants uniting or preserving biological siblings in the same family

15%

Grants that helped children with serious medical conditions

50

ZION

IN CARE 495 DAYS TODAY I'M ADOPTED JUNE8, 201

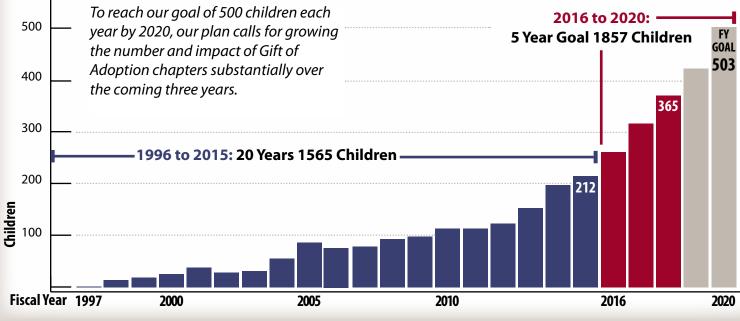
Grants that kept children from entering or aging out of foster care Grants that prevented a child from aging out of an international orphanage

16%

Through June 30, 2018, **Gift of Adoption** has awarded over \$7.2 million to give 2,492 children permanent families.

2020 VISION: Double our Impact over 5 years

⁶⁰⁰ — Number of Children Adopted with a Gift of Adoption Grant



Gift of Adoption | www.giftofadoption.org

Gift of Adoption established its 21st chapter in fiscal year 2018 (California).



Chapter Boards

All Board rosters reflect membership as of October 1, 2018. *Recognized by CCAI as an Angel in Adoption.

Arizona

Javier Campos Cynthia Ledbetter Susan Perlman Brian Peterson Katherine Zimmerman

California

Priya Bajaj Jeffrey Baker David Cohen Jessica Conradi Kieran Crean Jacqueline Johnson Alex Kolar Colleen Varley Sam Wijesekera

Capital Region

Marni Barron Damon Davis Carmen Drummond Darnell Drummond Richard Rome

Carolinas

Jason Cipriani Kelly Cipriani Laura James Akemi Mitchell Muhsin Muhammad II Kimberly Porter Kristie Radford Brian Schroeder Chad Shields Kathy Shields RJ Sweeney Jordan Washburn

Colorado

Akash Bhalla Ali Burchfield Poornima Farrar Virginia L. Frank Darlene Mayhak Matt Morris Matthew Pearson Danielle Probst Johnathan Rhodes Jane Day Rich Mandra Ryan Rhea Zwiebach

Connecticut

Jeff Cahoon Ann Feinberg Michael Grant Janice Joseph John K. McDonald Paige Molder Kathie Nitz Jodyann Prendergast John Stewart John Walsh James Wilhelm

Florida

David Alexander* Mindy Budzynski* David Conn* Sean Dougherty Travis Godwin Tom Hand* David Jones* Eric Kudzinski* Mike Loparco* Michael Malatin Loreen Spencer* Jeanne Tate*

Georgia

Nina Desai Michael A. Dixon Todd Harlicka Nancy Miller Erin Moyer Doug Munster Kecia Tomlin Lynn Umstead Kevin Umstead Ethan Schwartz

Illinois

Andrea Armstrong **Roberta Borst** Linda Buczynski Jeremy Castle **Kelly Chesney** Kate Gibbons Tyler Hough Amanda Jacobowski David Knight Amy Mason Jeff Nemcher Kimberly K. Porter Allison Shaffron Matt Smith Monica Thompson Michael Walsh Michael Webber

 Contraction
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New Hampshire 'Golf for the Gift' Event, 2018

Michigan

David Adler Matt Allgeier James Berkemeier Traci Buehrer Alex Dudick Erica Foster Clarence Gleeson Nathan Lundsten Michele Oliveto-Hill Marissa Wiesen

Minnestoa

Jonathan Becker Corv Borthwick Eric Hoffman Lynn Hoffman Tom Murphy Pam Simons*

Nebraska & Iowa

Doug Brandstetter Joseph Carney Ryan Kunhart **Bailev Knudtson** Jill Perkins Benjamin Shepard

New Hampshire

Linda Boucher Shannon Buskev Robert DeNicola Jr. James Goodrich Lori Kev

Metro New York

Nichole Cipriani **Cheryl Kaeser** Danna Levy Tulsi Modi Christopher Ohmacht Jeff Ramson

Florida 'Come Together for the Kids' Event, 2017

Ohio

Jessica Boyd Jarid Fitch Bob Gavlak Sandra Henderson Jimmie Irbv David Lukas Aimee Morrison Colleen Saunders-Chukwu

OR / Columbia River

Tony Ande Amanda Howard Joseph Jakubek Gary Stachlowski* Lana Stachlowski* Matt Thorp

Pennsylvania

Alana Galvin Gloria Krotec **Rvan Skiles** Laura Stember Linda Sumner

Tennessee

Seth Alexander Tiffanv Gardner Chelsea Johnson **Donovan Manley** Scott Womer

Texas

Mastin Bailev **Brian Bland** Connie Bell Andrea Y. Carter Micky Chatman Susan Fennema **Michael Fleming** Mark Gwosdz Neil Katz Jesse Malloy Jeremy Morton **Helen Nghiem** Stella Olaleve Adam Pfeil Scott Puccinelli Erica Shoemaker Angele White

Washington

Ashley Baxter Mary Dunaway Lilly Ghahremani **Pinky Gupta**

Wisconsin

Ben Banasik **Gregory Banks** Jim Bauman **Cheryl Green** Steve Hayes* Julie Halverson Deb Holtorf* Cathy James Jeff Krygiel* Lola Lawal Christine Loyola **Elizabeth** Prestine Dawn Ripkev John Teevan Lisa Wright

For more information about volunteering or to see our upcoming events, visit www.giftofadoption.org



Investor Board & Campaign Donors

Anonymous Ann Airey **Bud and Claire Bach** Sol and Angela Bahng Cyn Barrette **Bhavana Bartholf*** Jim Bauman and Candace Moore* Charles and Kim Bernard* Chris and Terry Blake **Robert and Maureen Bland*** Daniel and Meghan Burns Chris and Petey Butler James and Judith Callan* Kath M. Carter Stephen and Kim Chipman Michael and Julie Conway* Kevin and Linda Coenen Pam Devereux and John Brassil* Greg Didomenico* Alexander T. Dike and Siobhan S. Flynn Joseph and Gloria DiMario Jack and Andrea Downing Greg Ewald* Luke and Lucy Fletcher Randi Friedman* Jeff and Joanne Gerth* Dan and Kate Gibbons William and Christine Guthrie Alison Gutterman Debbie Hogate

Investor Board and 500 in 5 Growth Campaign Donors

Gift of Adoption would like to recognize the donors who are helping to fund our "500 in 5" vision of serving 500 children annually by 2020. Investor Board members donate \$2,500 annually for three years to fund core operations. Growth Campaign donors fund grants for one to ten children annually for three years, allowing us to serve 20% more children each year while building the infrastructure and chapter network to serve 500 children annually.

House of Huckleberry Tim and Nancy Hoying* Tom and Colleen Huffman **Ben and Maureen Ivory*** Amanda Jacobowski Jeremiah James and Katherine Bliss Tatia Jones Cheryl L. Kaeser and Bill Sorabella David and Amanda Knight **Gerry and Sharon Komlofske*** Steve and Allison Koppel David and Norma Lauder **Glen Mangold*** Corinne and Bill McClintic* Kevin and Lynn McDonald Keith and Judy McNiff Ed Mulligan **Dan and Tiffany Neely*** Ben and Elizabeth O'Connor Christopher and Linda Ohmacht Michael and Suzanne Parks Richard Porter and Lydia Marti ArLynn Presser Jeffrey S. Ramson Meg Gibson Revord and Mike Revord* Jim and Laura Roth* Patrick and Lydia Ryan **Robert and Louise Sanborn*** Andrew and Megan Sandquist* Mark and Mary Sliwkowski

Stephanie Shelley and Ronald White* Abby and Mike Smerklo* Andrew Thomas Smith Michael Uzer and Leslie Smith Tom and Janet Southall* Gary and Lana Stachlowski Matthew Steinmetz **Greg and Cynthia Stemler Timothy and Suzanne Sullivan** Vernon and Christa Sumwalt **Ralph and Eileen Swett Foundation*** John and Mary Tilson* Jim and Jill Vint* Wedner Family Foundation Susan and Tom Wenzel, in memory of Jim and Betty Garner* Melissa and Timothy Wichman* Sam Wijesekera Lucy Wyka* Hye Yu Allyson and Richard Zak Renato and Gina Zanichelli Parker, Gemma, Jack and Marianna In Memoriam: Peter S. Gutrich

* 500 in 5 Growth Campaign Donor

Bold indicates those funding grants to help 2 or more children annually.

Corporate Sponsors (\$5,000+)

Advocate Commercial Real Estate Advisors **Alight Solutions** Alvarez & Marsal Capital **BMO Wealth Management** Brown Gibbons Lang & Company CBRE CGI Technologies and Solutions Inc. Corrum Capital Management, LLC ΕY FedEx **Google Adwords** Horizon Pharma Isodyne ITW Jabil Jones Day **Kirkland and Ellis KPMG** Madison Dearborn Partners **Martin Partners** Microsoft Moore and Van Allen PLLC Navigant Consulting Networked Insights, a division of American Family Insurance **Pinnacle Automotive Hospitality** Prairie Capital Tech Data Corporation U.S. Bank Private Wealth Management ValueAct Captial Vonage

Family and Community Foundations (\$2,500+)

Anonymous **Barrette Family Fund** Cherry Creek Has Heart Foundation Church of the Eleven 22 Craftworks Foundation Dorothy Inbusch Foundation, Inc. **Each Foundation Ecolab Foundation** Emory T. Clark Family Charitable Foundation Fred B Snite Foundation **Friesen Foundation** Garnetta Kramer Charitable Trust **Genesee Mountain Foundation** George Lucas Family Foundation George O'Brien and Joseph Linberg **Charitable Foundation** Hillsborough County Bar Foundation **Innovating Worthy Projects Foundation** Jack and Dorothy Byrne Foundation **Kastory Family Foundation** Kathleen L. Morrison Charitable Foundation Keller Foundation Modern Woodmen Montei Foundation Moritz Family Foundation of the **Columbus Foundation** Morrison and Foerster Foundation NY Yankees Tampa Foundation Peyton's Promise Pritzker Pucker Family Foundation Ralph and Eileen Swett Foundation, thru the Community Foundation of NE Florida Roger and Susan Stone Family Foundation Susan A and Donald B Babson **Charitable Foundation Triad Foundation** William & Ruth Scott Family Foundation Wilton Brands Foundation

National Board of Governors

Bhavana Bartholf Charles Bernard Michael Conway Greg Ewald Randi Friedman Jeff Gerth, Secretary Timothy Hoying Glen Mangold, Treasurer Corinne McClintic Meg Gibson Revord*, President

Stefanie Shelley Abby Smerklo Tom Southall John Tilson Cindy Warner Melissa Wichman Jim Vint, Vice President

Andrew Sandquist

Emeritus

Joseph DiMario Gary Stachlowski Tim Swett

Founders

Gene Wyka Lucy Wyka

Chief Executive Officer

Pam Devereux

Note: National Board of Governors roster includes those who served on the Board in FY18 and those who joined in FY19 prior to October 1, 2018. *Recognized by CCAI as an Angel in Adoption.

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Gather for the Gift

Wisconsin, 2018

Gather for the Gift, 2018



(P)

Kai, Adopted from China Grant Awarded 2017 to John & Sheryl of Chicago Ridge, IL

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2017 TOP-RATED