Dear Friends

This fall we received a grant application that was thoroughly soaked from a family who was applying from Houston, Texas. The family received an emergency placement of a child who was born in a local hospital with exposure to drugs. The family had not expected to receive a placement so soon but could not let a lack of funding or a hurricane stop them from saying, “yes” and risk their child going into foster care.

The following week, a Naples, Florida, family sent us a photo of their hurricane-ravaged home with their application, insisting that they wouldn’t waver on their promise to do whatever was necessary to meet the swift timeline for travel to China to bring their waiting daughter, Mujin, home.

Your commitment to Gift of Adoption is what makes each family’s promise both possible and true.

And this year alone, 307 children have been able to rely on this very same promise.

Life’s most difficult circumstances can separate children from families, but we don’t accept that this is the end of the story for these kids. We don’t believe that the final cost of an adoption should keep a child on the margin.

It’s precisely because life throws curveballs and because children are born on dramatically uneven playing fields that Gift of Adoption exists.

Your belief in and support of the Gift of Adoption mission has positively impacted thousands of lives, with $6.2 million in grants awarded since inception to unite 2,127 children with their families.

Thank you for your generosity. Your gift is a promise kept. It’s an embrace like the one given by Scottie’s grandpa on the front cover – the kind that protects, that endures, and helps a child triumph over life’s curveballs.

With deep gratitude,

Meg Gibson Revord
National Board President

Pam Devereux
Chief Executive Officer
## Statement of Financial Position

**June 30, 2017**

### ASSETS

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$609,236</td>
</tr>
<tr>
<td>Investments</td>
<td>174,106</td>
</tr>
<tr>
<td>Pledges and contributions receivable</td>
<td>422,323</td>
</tr>
<tr>
<td>Adoption loans receivable</td>
<td>826</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>3,539</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>9,343</td>
</tr>
<tr>
<td>Other assets</td>
<td>500</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$1,219,873</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th>Liability</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Grants payable</td>
<td>$252,769</td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>30,504</td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>19,563</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>21,350</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>$324,186</strong></td>
</tr>
</tbody>
</table>

### NET ASSETS

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$445,564</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>450,123</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>895,687</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$1,219,873</strong></td>
</tr>
</tbody>
</table>

### SUPPORT AND REVENUE

<table>
<thead>
<tr>
<th>Support and Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$1,139,411</td>
</tr>
<tr>
<td>Special events revenue</td>
<td>990,392</td>
</tr>
<tr>
<td>Special events expense</td>
<td>(433,506)</td>
</tr>
<tr>
<td>In-kind donations</td>
<td>21,702</td>
</tr>
<tr>
<td>Program service fees</td>
<td>34,064</td>
</tr>
<tr>
<td>Realized and unrealized gain (loss) on investments</td>
<td>15,344</td>
</tr>
<tr>
<td>Interest, dividends and capital gain distributions</td>
<td>4,353</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total support and revenue</strong></td>
<td><strong>$1,771,760</strong></td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Expense</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program</td>
<td>$1,269,385</td>
</tr>
<tr>
<td>Management and General</td>
<td>117,609</td>
</tr>
<tr>
<td>Fundraising</td>
<td>250,697</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td><strong>$1,637,691</strong></td>
</tr>
</tbody>
</table>

### CHANGE IN NET ASSETS

<table>
<thead>
<tr>
<th>Change in Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets: Beginning of year</td>
<td>$761,168</td>
</tr>
<tr>
<td>End of year</td>
<td><strong>$895,687</strong></td>
</tr>
</tbody>
</table>

**Gift of Adoption is a volunteer-driven charity that provides grants to complete the adoptions of vulnerable children – giving them a permanent family and the chance to thrive.**
Total Amount of Grant Awards
$896,848

Number of Children Adopted
307

Average Grant Amount
$3,602

Number of countries served by grants
24

U.S.A.
Bulgaria
Burkina Faso
China
Colombia
Ecuador
Ethiopia
Ghana
Haiti
Hungary
India
Jamaica
Kyrgyzstan
Latvia
Liberia
Mexico
Philippines
Poland
South Korea
Taiwan
Thailand
Uganda
Ukraine
Vietnam
Grants that helped children with serious medical conditions: 35%

Types of Adoptions Facilitated:
- Domestic: 46%
- International: 54%

Grants uniting or preserving biological siblings in the same family: 15%

Grants that prevented a child from aging out of an international orphanage: 17%
Through June 30, 2017, Gift of Adoption has awarded over $6.2 million to give 2,127 children permanent families.

Thea
Adopted from India
Grant Awarded 2017 to Caroline of Denver, CO

2020 VISION: Double our Impact over 5 years

Number of Children Adopted with a Gift of Adoption Grant

To reach our goal of 500 children each year by 2020, our plan calls for growing the number and impact of Gift of Adoption chapters substantially over the coming three years.

1996 to 2015: 20 Years 1565 Children

2016 to 2020: 5 Year Goal 1857 Children

2016
FY GOAL 503

2017

2018

2019

2020

$6.2 million

To reach our goal of 500 children each year by 2020, our plan calls for growing the number and impact of Gift of Adoption chapters substantially over the coming three years.
Gift of Adoption established seven new chapters in fiscal year 2017 (Arizona, Capital Region, Georgia, Nebraska & Iowa, Metro New York, Pennsylvania, Washington), bringing the total number of chapters to 20.

“... to be confident about finances in the midst of adding a little person to your family - a person who has experienced trauma and loss and need. Thank you for taking so much of that stress out of our adoption.”

Sean
Adopted from China
Grant Awarded 2016 to Anna and Adam of Simsbury, CT
Chapter Boards

Arizona Chapter Board
Michell Bauer
Javier Campos
Cynthia Ledbetter
Susan Perlman
Brian Peterson
Kalah Villagrana
Katherine Zimmerman

Capital Region Chapter Board
Marni Barron
Patrice Davenport
Damon Davis
Darnell Drummond
Rachel Firschein
Ray Herras
Michele Levy
Joseph Mendrala
Iris Ovadiya
Cynthia Quarterman
Richard Rome

Carolinans Chapter Board
Jason Cipriani
Kelly Cipriani
Andrew Delamielleure
Bryan Hodgens
Jim Lovell
Muhsin Muhammad II
Kimberly Porter
Kristie Radford
Cheryl Ross
Brian Schroeder
Chad Shields
RJ Sweeney
Jordan Washburn

Colorado Chapter Board
Akash Bhalla
Michael Dolan
Virginia L. Frank
Shideh Kerman
Terri Oren
Phillip Pemberton
Johnathan Rhodes
Jane Day Rich
Andrea Rodriguez
Mandra Ryan
Ryan Thubur
Scott Vanderpool

Connecticut Chapter Board
Jeff Cahoon
Ann Feinberg
Janice Joseph
John K. McDonald
Paige Molder
Kathie Nitz
Molly A. Parker
John Stewart
James Wilhelm

Florida Chapter Board
David Alexander
Mindy Budzynski
David Conn
Sean Dougherty
Tom Hand
David Jones
Eric Kudzinski
Mike Loparco
Travis Godwin
Loreen Spencer
Jeanne Tate

Georgia Chapter Board
Ali Burchfield
Todd Harlicka
Andreas Jones
Jamila Mack-King
Nancy Miller
Doug Munster
Kecia Tomlin
Lynn Umstead
Kevin Umstead
Ethan Schwartz

Illinois Chapter Board
Andrea Armstrong
Roberta Borst
Jeremy Castle
Kelly Chesney
Abby Chesney
Kate Gibbons
Amanda Jacobowski
David Knight
Jeff Nemcher
Kimberly K. Porter
Matt Smith
Heather Tarczan
Monica Thompson
Michael Walsh
Michael Webber

All Board rosters reflect membership as of November 1, 2017.
Carolinas Corn Hole Tournament

For more information about volunteering or to see our upcoming events, visit www.giftofadoption.org
Investor Board & 500 in 5 Growth Campaign Donors

Gift of Adoption would like to recognize the donors who are helping to fund our “500 in 5” vision of serving 500 children annually by 2020. Investor Board members donate $2,500 annually for three years to fund core operations. Growth Campaign donors fund grants for one to ten children annually for three years, allowing us to serve 20% more children each year while building the infrastructure and chapter network to serve 500 children annually.

Anonymous
Parker, Gemma, Jack and Marianna
Ann G. Airey
Claire and Bud Bach
Sol and Angela Bahng
Cyn and Ray Barrette
Bhavana Bartholf
Mr. Jim Bauman and Ms. Candace Moore
Chris and Terry Blake
Robert and Maureen Bland
Mr. and Mrs. Daniel Burns
Tatia Caldwell
James and Judith Callan
Kath M. Carter
Stephen and Kim Chipman
Michael Conway
Keith Crow
Pam Devereux and John Brassil
Greg DiDomenico
Gloria and Joseph DiMario
Mr. and Mrs. Jack Downing
Greg Ewald
Mr. and Mrs. Luke Fletcher
Randi Friedman
John and Melanie Furlan
Jeff and Joanne Gerth
William and Christine Guthrie
Didi Haase
Debbie Hogate
Tim and Nancy Hoying
House of Huckleberry
Maureen and Ben Ivory
Jerry James and Kitty Bliss
Cheryl Kaeser and Bill Sorabella
Sharon and Gerry Komlofske
Mr. and Mrs. Steve Koppel
Mr. and Mrs. David Lauder
Mr. Glen Mangold
Kevin and Lynn McDonald
Keith and Judy McNiff
Daniel and Tiffany Neely
Elizabeth and Ben O’Connor
Christopher and Linda Ohmacht
Michael and Suzanne Parks
Mr. and Mrs. Richard Porter
Jeff Ramson
William and Anne Rankin
Meg Gibson Revord and Mike Revord
Jim and Laura Roth
Lydia and Patrick Ryan
Robert and Louise Sanborn
Andrew and Megan Sandquist
Stephanie Shelley and Ronald White
Mike and Abby Smerklo
Andrew Thomas Smith
Leslie Smith and Michael Uzer
Tom and Janet Southall
Gary and Lana Stachlowski
Matthew Steinmetz
Greg and Cynthia Stemler
Brad and Paige Sullivan
Tim and Sue Sullivan
Christa and Vernon Sumwalt
Ralph and Eileen Swett Foundation
John and Mary Tilson
Jill and Jim Vint
Susan and Tom Wenzel,
in memory of Jim and Betty Garner
Sam Wijesekera
Lucy Wyka
Allison and Richard Zak
Renato and Gina Zanichelli
In Memoriam: Peter S. Gutrich

Bold indicates those funding grants to help 5 or more children annually.
Corporate Sponsors
($5,000+)

3rd Home
Advocate Commercial Real Estate Advisors
Brown, Gibbons, Lang & Company, LLC
CBRE
Chicago Stock Exchange
Corrum Capital Management, LLC
DaVita
DoubleRadius, Inc.
Ecolab Foundation
EY
FedEx
Google.org
The Grainger Foundation
Horizon Pharma
Jabil
Jenner and Block
Kirkland & Ellis Foundation
Madison Dearborn Partners
Microsoft
Minnesota Twins
Navigant Consulting
Tech Data Corporation
TradeForecaster Global Markets LLC
The Private Client Reserve of U.S. Bank
U.S. Bancorp Foundation
ValueAct Capital Management L.P.

Family and Community Foundations
($2,500+)

Anonymous (2)
Barrette Family Fund
Birdies of Tampa Bay
Cherry Creek Has Heart Foundation
Church of the Eleven 22
Craftworks Foundation
Dorothy Inbusch Foundation, Inc.
Emory T. Clark Family Charitable Foundation
Fred B. Snite Foundation
Friesen Foundation, Inc.
Genesee Mountain Foundation
George Lucas Family Foundation
George O’Brien and Joseph Linberg Charitable Foundation
Hillsborough County Bar Foundation
Howard & Nell E. Miller Foundation
Innovating Worthy Projects Foundation
Jack and Dorothy Byrne Foundation
John & Carol Walter Family Foundation, Inc
Kastory Family Foundation
The Kathleen L. Morrison Charitable Foundation
The Keller Foundation
Krewe of Queen Anne's Revenge
Modern Woodmen
The Montei Foundation
Moritz Family Foundation of The Columbus Foundation
New York Yankees Tampa Foundation
The Ralph and Eileen Swett Foundation
Roger and Susan Stone Family Foundation
The Susan A. and Donald P. Babson Charitable Foundation
Taproot Foundation
Triad Foundation
William and Ruth Scott Family Foundation

Thank You!

Gather for the Gift
National Board Members John Tilson (BGLC), Abby Smerklo, and Meg Gibson Revord (K&E), Mike Revord (Aldine).

National Board of Governors

Paul Allvin
Bhavana Bartholf
Michael Conway
Greg DiDomenico
Russell Evans
Greg Ewald
Randi Friedman
Jeff Gerth, Secretary
Timothy Hoying
Glen Mangold, Treasurer
Molly Parker
Meg Gibson Revord, President
Andrew Sandquist
Stefanie Shelley
Abby Smerklo
Tom Southall
John Tilson
Paula Van Ness
Jim Vint, Vice President

Note: National Board of Governors roster includes those who served on the Board in FY17 and those who joined in FY18 prior to November 1, 2017.

Emeritus
Joseph DiMario
Gary Stachlowski
Tim Swett

Founders
Gene Wyka
Lucy Wyka

Chief Executive Officer
Pam Devereux

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Lily (with sister, Carla) Adopted from China
Grant Awarded 2016 to Christine of Gifford, IL